



FYLY

2024 Price List

**Bareboat / Skippered / *GreenWave* / Deluxe
Fleet**

****We are proud to introduce our new GreenWave Fleet
Please refer to page 4 for Pricing and details****

MONOHULLS

Yacht Type	Built	Pax	Cabins	Heads	Before 20/04	20/04-18/05	18/05-15/06	15/06-27/07	27/07-24/08
					After 19/10		14/09 - 19/10	24/08 - 14/09	
Dufour 530	2021- 24	12	5+1/4+1	3+1/4+1	3550	5250	6150	7200	8550
Dufour 520 Grand Large	2019	10-12	5	3	3150	4550	5500	6550	7850
Oceanis 51.1	2022	12	4/5+1	3+1	3250	4500	5600	6550	7950
Sun Odyssey 519	2019	12	5+1	3+1	3350	4650	5800	6850	8250
Sun Odyssey 490	2023	12	5+1	3+1	2970	4450	5500	6150	7500
Hanse 510	2024	8	3+1	3+1	4150	5600	6550	7700	8900
Dufour 470	2022-24	12	4+1	4+1	2600	3700	4850	5800	6850
Oceanis 46.1	2020	10-12	5	3	2450	3500	4650	5500	6650
Dufour 460 Grand Large	2020	10	4	4	2430	3500	4750	5400	6350
Hanse 458	2021	8-10	3/4	2	2250	3300	4550	5300	6250
Oceanis 45	2013	10	4	2	1800	3100	4000	4500	5000
Dufour 430 Grand Large	2020-24	10	4	2	2100	3250	4250	4950	5700
Dufour 41	2024	8	3	3	2500	3000	3800	4400	5200
Dufour 390	2022	8	3	3	1900	2750	3500	3800	4350
Dufour 37	2024	8	3	1	1500	2300	3100	3400	4000



**** Yachts with mandatory skipper**

We follow the Yacht-Pool Fair-Charter contract International General terms and conditions

CATAMARANS

Yacht Type	Built	Pax	Cabins	Heads	Before 20/04	20/04-18/05	18/05-15/06	15/06-27/07	27/07-24/08
					After 19/10		14/09 - 19/10	24/08 - 14/09	
Lagoon 50 **	2018	12	6+2	4+1	5650	8350	10950	13800	15600
Lagoon 50	2020	12	6+2	4+1	5650	8350	10950	13800	15600
Dufour 48**	2020 - 24	12	5+2	5+1	5200	7800	9650	12500	14500
Saona 47**	2018	12	5+1	4+1	4450	6400	8100	9850	11800
Excess 14	2023	12	4+2	4+1	4700	6250	7800	9300	11300
Lagoon 46	2020-21	12	4+2	4+1	4750	6850	8350	10200	12100
Bali 4.6	2024	12	5+2	4+1	5150	7500	9200	11300	13300
Lagoon 450F	2018-20	10-12	4+1/4+2	4+1/4	4500	6600	8100	9300	11500
Elba 45	2020-23	12	4+2	4+1	4800	6850	8350	9800	11900
Bali 4.4	2023	10	4+1	4+1	4250	6100	7900	9300	11100
Astrea 42	2020-23	10	4+2	4+1	4250	5400	6850	8450	10500
Lagoon 42	2018-21	10-12	4+2	4+2	3800	5050	6350	8100	10050
Bali 4.2	2023	11	4+1	4+1	4100	5200	6550	8250	10350
Leopard 434 (power)	2018	8	4	2	5300	6750	7300	8850	10500
Bali 4.1	2020	12	4+1	4+1	3450	4950	6200	7700	9500
Lucia 40	2017-18	10	4	4	3100	4600	5800	6850	8550
Bali catspace	2022	10	4	4	3350	4850	6100	7600	9050
Bali Catsmart	2024	10	4	2	3150	4650	5900	7400	8850
Isla 40	2023	10	4+1	4+1	3500	4850	6000	7600	9000



** Yachts with mandatory skipper

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GreenWave

**We are proud to introduce our new
GreenWave Fleet **

FYLY GreenWave PRICE LIST

FYLY GreenWave

FYLY GreenWave Embark on a greener future with our 13 sailing boats—a small yet significant step towards sustainability. Each vessel is equipped with innovative features, including solar panels and water makers, with a meticulous focus on details such as eco-friendly cleaning products and biodegradable items. These choices underscore our commitment to responsible practices, preserving oceans and marine life. Sourcing products from LARQ, renowned for water-purifying LED technology, we reduce plastic waste. Our boats are equipped with eco-friendly utensils, recycling bins, and sustainable amenities for guilt-free enjoyment. We firmly believe this isn't merely a strategic move; it's our social responsibility. Our ultimate goal is to have an entirely environmentally friendly fleet.

-Join us as we Set Sail for Sustainability, one boat at a time.

FYLY GreenWave will be equipped with the following:

- Guest Amenities: shampoo, conditioner, body lotion, and body wash (all eco friendly)
- Full kitchen equipment (plastic free)
- Cleaning products (all eco friendly)
- Linen
- Bath Towels
- 8 x Snorkeling Equipment (masks and flippers)

FYLY GreenWave+ will be equipped with the following:

- Professional, Licensed Skipper (not included in the price)
- Guest Amenities: shampoo, conditioner, body lotion, and body wash (all eco friendly)
- Full kitchen equipment (plastic free)
- Cleaning products (all eco friendly)
- Linen
- Bath and Beach Towels
- 2 x SUP
- 8 x Snorkeling Equipment (masks and flippers)
- Wi-Fi Internet (20GB per week, up to 10 guests)

Crew food and drinks to be included in the yacht provisioning at the charterer's expense



GreenWave

Catamarans

Yacht Type	Yacht's name	Built	Pax	Cabins	Heads	Before 20/04	20/04-18/05	18/05-15/06	15/06-27/07	27/07-24/08	Charter Base
						After 19/10		14/09 - 19/10	24/08 - 14/09		
Lagoon 50	For Sail Again	2020	12	6+2	4+1	5650	8350	10950	13800	15600	Athens
Dufour 48	Blue Horizon	2020	12	5+2	5+1	5850	8950	10950	13200	14900	Preveza
Lagoon 46	Kaizen	2020	12	4+2	4+1	4750	6850	8350	10200	12100	Athens
Lagoon 46	Zen	2020	12	4+2	4+1	4750	6850	8350	10200	12100	Athens
Bali 4.6	Neda	2024	12	5+2	4+1	5150	7500	9200	11300	13300	Mykonos
Lagoon 450F	Amare I	2019	12	4+2	4+1	4500	6600	8100	9300	11500	Athens
Astrea 42	Argo I	2023	12	4+2	4+1	4250	5400	6850	8450	10500	Paro
Bali 4.1	Sinope	2020	12	4+1	4+1	3450	4950	6200	7700	9500	Preveza
Bali 4.2 open space	Mare Blue	2023	11	4+1	4+1	4100	5200	6550	8250	10350	Athens
Monohulls											
Dufour 530	Anema	2021	12	5+1	3+1	3550	5250	6150	7200	8550	Athens
Sun Odyssey 490	Wu Wei	2023	12	5+1	3+1	2970	4450	5500	6150	7500	Kos

**** Yachts with mandatory skipper**

We follow the Yacht-Pool Fair-Charter contract International General terms and conditions



GreenWave + FLEET

FYLY GreenWave +

GreenWave+ combines deluxe amenities with a sustainable touch, offering a unique blend of luxury and environmental consciousness.

Yacht Type	Yacht's name Name	Built	Pax	Cabins	No. of crew	July / August	June & September	All other months	Charter base
Dufour 48 cat.	My Blue Heaven	2020	12	5+2	2	14450	13800	11200	Athens



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FYLY DELUXE FLEET

FYLY Yachting Deluxe Fleet

In an effort to best accommodate our clients ideal holiday, our Deluxe Fleet is an extension of our bareboat fleet offering additional amenities for your skippered charter throughout Greece.

Our Deluxe+ Fleet with permanent crew of 2 or 3 offers a carefree effortless experience through the Greek Islands. With Onboard Greek cuisine prepared personally for you and your guests along with itineraries custom designed by your Captain, what's not to love about our new Deluxe+ fleet.

Deluxe Yachts will be equipped with the following:

- Professional, Licensed Skipper (not included in the price)
- Guest Amenities: small shampoo, conditioner, body lotion, and bath/shower gel
- Full kitchen equipment
- Linen
- Bath and Beach Towels
- 2 x SUP
- 8 x Snorkeling Equipment (masks and flippers)
- Wi-Fi Internet (20GB per week, up to 10 guests)

Crew food and drinks to be included in the yacht provisioning at the charterer's expense



FYLY DELUXE FLEET PRICE LIST

Yacht Type	Yacht's name	Built	Pax	Cabins	No. of crew	Before 20/04	20/04-18/05	18/05-15/06	15/06-27/07	27/07-24/08	Charter Base
						After 19/10		14/09 - 19/10	24/08 - 14/09		
Hanse 54	YANNIS 65S	2008	6	3+1	1	3550	5250	6150	7200	8550	Athens
Fountaine Pajot Aura 51	Breeze	2024	10	6+1	1	7200	9100	12600	15500	17600	Athens
Lagoon 46	Seagal	2021	12	4+1	1	5800	7900	9650	11700	13900	Athens
Fountaine Pajot MY6	EMY6	2024	8	3+1	1	7500	10600	12500	15100	17500	Athens
Dufour 48	Blue Horizon	2020	12	5+2	5+1	5850	8950	10950	13200	14900	Preveza



* Crew fees are not included in the above prices

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Terms & Conditions 2024

<*> V.A.T. of 12% is included in the price – Prices are in EURO for weekly charters. All prices are subject to change without prior notice

<***> Yachts with mandatory skipper

Included	Not Included
VAT at current rate (currently is 12% in Greece)	Food provisioning
Use of the boat and her equipment	Fuel & Water consumption
Dinghy with outboard engine	Outboard gasoline (except first fill)
Bed linen, towels & blankets, one set per cabin, per week	Service pack
Cooking gas	Internet Wi-fi router EURO 100/week
Marina fees (first and last night in the marina)	Mooring fees except for the first and last night in home port
Assistance from our staff 24hrs help line	Crew fees
Yacht marine Insurance	Personal expenses
End cleaning	

Embarkation/disembarkation

Embarkation time is at 5 p.m. and disembarkation time: 9 a.m. All yachts should be back at base the day before the end of the charter contract, latest at 6 p.m.). The amount of time required for check-in and check-out procedures is considered to be part of the charter period, and your actual presence is required.

Service Pack & Optional Extras

Service pack			
Monohulls		Catamarans	
up to 42ft	EUR 250,00	up to 45ft	EUR 300,00
43ft to 45ft	EUR 300,00	from 46ft to 49ft	EUR 350,00
from 46ft to 49ft	EUR 350,00	50ft and above	EUR 400,00
50' and above	EUR 400,00		

Not included / optional extras	
Skipper fees, plus provisioning *On skippered charters we require a non refundable insurance of 350 euro	EUR 190,00/day
Hostess fees, plus provisioning	EUR 180,00/day
Cook fees, plus provisioning	EUR 220,00/day
Stand Up Paddle Board	EUR 150,00/week
Wifi router	EUR 100,00/week
Extra linen	EUR 10,00/person
Safety Net installed	EUR 250,00/charter
Pet on board	Extra cleaning fee
Crew change fees (only in one of our bases. Included: Formalities (contract, crew list etc), 1 day mooring fees). Not included: Cleaning of the yacht and laundry.	EUR 200,00/charter



Damage Waiver & Discounts

Damage waiver (mandatory)	
Monohulls from 50' to 55'	EUR 50,00/day plus a refundable security deposit of EUR 600,00
Monohulls from 37' to 49'	EUR 40,00/day plus a refundable security deposit of EUR 500,00
Monohulls up to 36'	EUR 30,00/day plus a refundable security deposit of EUR 500,00
Catamarans up to 40'	EUR 50,00/day plus a refundable security deposit of EUR 600,00
Catamarans 42' and above	EUR 60,00/day plus a refundable security deposit of EUR 600,00
* Non refundable insurance is not applicable in regattas & races.	
* Non refundable insurance is not applicable in Lagoon 50	
* On skippered charters we require only a non refundable insurance of EUR 350,00 (no refundable deposit is required)	

Discounts	
Early booking discount	10% (valid until 31/01/2023)
Two weeks booking	5%
Three weeks booking or more	10%
Repeat client discount	5%
Boat show discount	5%
Maximum discount	20%